

**PPP for Sustainable
Electricity Development
Program**

ORGANIZED BY



Strengthening Public-Private Partnerships in the Electricity Sector

AGENDA

November 16-17, 2015 | Accra, Ghana | Labadi Beach Hotel

IN PARTNERSHIP WITH



The Global Sustainable Electricity Partnership (GSEP), the International Finance Corporation (IFC), and the Millennium Development Authority (MiDA) are hosting a two-day conference on strengthening PPPs in the African electricity sector. The objectives of the conference are to stimulate discussions between public and private sector participants and share perspectives on concrete ways and means to promote effective PPPs for sustainable electricity and to assist in the implementation of international best practices in PPPs for electricity sector projects in African countries.

DAY 0: NOVEMBER 15, 2015

19:00 – 21:00 **WELCOME DINNER**

DAY 1: NOVEMBER 16, 2015

08:30 – 09:00 Arrival and Registration

09:00 – 09:45 **WELCOME AND HIGH-LEVEL OPENING****Welcome Addresses:**

- **Martine Provost**, Executive Director, **Global Sustainable Electricity Partnership**
- **Ing. Owura K. Sarfo**, CEO, **Millennium Development Authority**
- **Ronke Amoni Ogunsulire**, Country Manager, **International Finance Corporation**

Keynote address: Hon. Dr. Kwabena Donkor, Minister of Power, **Republic of Ghana**

09:45 – 10:00 OFFICIAL PHOTOGRAPHS OF THE HIGH-LEVEL SPEAKERS AND OF ALL CONFERENCE PARTICIPANTS

COFFEE BREAK & NETWORKING

10:00 – 12:00 **SESSION 1 | PERSPECTIVES FROM THE PUBLIC SECTOR: STRATEGIES TO PROMOTE ACCESS TO ENERGY THROUGH EFFECTIVE PPPS IN THE ELECTRICITY SECTOR**

This session will center on how to create a national strategy for promoting sustainable and effective PPPs in the electricity sector, particularly in distribution. Panelists will highlight their successes as leaders of sector reform in their respective countries. They will share challenges faced and approaches used to promote and implement private sector participation (PSP).

PANELISTS:

- **Eyo Ekpo**, former Commissioner at the Nigerian Electricity Regulatory Commission, **Nigeria**
- **Raphael Lotilla**, former Secretary of Energy, **The Philippines**
- **Nika Gilauri**, former Prime Minister of Georgia, former Minister for Finance, former Minister for Energy, **Georgia**

MODERATOR: **Emmanuel Nyirinkindi**, Global Head, Public-Private Transaction Advisory Services, **International Finance Corporation**

Moderated discussion between panelists, followed by Q&A with the audience

12:00 – 13:00

LUNCH

13:00 – 15:00

SESSION 2 | PERSPECTIVES FROM THE PRIVATE SECTOR: ATTRACTING INVESTMENT THROUGH EFFECTIVE PPPS AND STRONG COLLABORATIVE APPROACHES

The presenters will focus on their participation in utilities, their views on the elements that make these projects effective and lasting, what they look for before engaging in a PPP in the sector, what does work and does not work in practice, common business models, and how to evaluate and mitigate risk.

PRESENTERS:

- **Leandre N'Dri**, Director, *CIE, Eranove Group*
- **Praveer Sinha**, CEO, *Tata Power Delhi Distribution Limited*

MODERATOR: **Dr. Charles Wereko-Brobey**, former CEO, *Volta River Authority*

15:00 – 15:30

COFFEE BREAK AND NETWORKING

15:30 – 17:30

SESSION 3 | FINANCING MECHANISMS AND STRATEGIES

Speakers in this session will present the conditions required for bankable projects, and the main challenges associated with securing financing for the power sector. They will discuss the importance of creditworthy off takers in enabling investments in generation. The discussion will also include an overview of the risks in electricity projects, namely the regulatory risk, and mitigation strategies.

PRESENTER:

- **Samuel Botchway**, Executive, Business Development, *Stanbic Ghana*

MODERATOR: **Emmanuel Nyirinkindi**, Global Head, Public-Private Transaction Advisory Services, *International Finance Corporation*

19:00 – 21:00

*DINNER***END OF DAY 1**

DAY 2: NOVEMBER 17, 2015

09:00 – 09:15

INTRODUCTION FOR THE DAY

- *Global Sustainable Electricity Partnership*
- *International Finance Corporation*

09:15 – 11:15

SESSION 4 | REGIONAL CASE STUDIES OF EFFECTIVE PPPS

Highlights from regional companies and regional governments who have successfully implemented PPPs in the past. Sharing of lessons learned and approaches used, processes, success factors, and efficient allocation of responsibilities.

PANELISTS :

- **Michael Tarney**, CEO, *CEC Africa*
- **Denis Le Maoût**, Director, *Veolia*
- **Alison Chikova**, Chief Engineer, *SAPP*
- **Leandre N'Dri**, Director, *CIE, Eranove Group*

MODERATOR: **Kweku Awotwi**, Former CEO, *Volta River Authority*

Moderated discussion between panelists, followed by Q&A with the audience

11:15 – 11:45

COFFEE BREAK AND NETWORKING

11:45 – 13:45

SESSION 5 | INTERNATIONAL CASE STUDIES OF EFFECTIVE PPPS

Highlights from international companies and governments who have successfully implemented PPPs in the past. Sharing of lessons learned and approaches used, processes, success factors, allocation of responsibilities.

PANELISTS:

- **Praveer Sinha**, CEO, *Tata Power Delhi Distribution Limited*
- **Nika Gilauri**, former Prime Minister of Georgia, former Minister for Finance, former Minister for Energy, *Georgia*
- **Eyo Ekpo**, former Commissioner at the Nigerian Electricity Regulatory Commission, *Nigeria*

MODERATOR: **Hon. Mona Quartey**, Deputy Minister of Finance, *Republic of Ghana*

Moderated discussion between panelists, followed by Q&A with the audience

13:45 – 14:45

LUNCH

14:45 – 15:30

CONCLUDING REMARKS

Summary of insights from Day 1 and Day 2 will be presented by the organizers of the conference. Concluding remarks will follow.

- *Global Sustainable Electricity Partnership*
- *International Finance Corporation*

END OF DIALOGUE